

Lisa Monnet

CEO, Eye C Solutions / President, Tampa Bay Defense Alliance | Monnet International

Summary

Leadership is practiced not so much in words as Attitude and in Actions

Lisa Monnet is a highly accomplished professional with senior leadership experience in operations, finance, strategic planning, brand recognition and business development. Results-oriented, decisive leader with proven record in revenue growth, strategic marketing development, operational enhancement and process improvement. Lisa demonstrates strong strategic planning skills with in-depth expertise in developing and implementing growth strategies. Effective in developing relationships with C-suite level executives, board members and key influencers, Lisa consistently exceeds organizational goals; capitalizes on business opportunities; and oversees sales management and national brand recognition awareness.

Ms. Monnet has been an advocate for health care for several years, her passion for improved patient care, improved technology and outcomes led her decision to found Eye C Solutions with emphasis on better health through information technology. Recognized as a forward-thinking and solutions-oriented leader, Ms. Monnet is a strong advocate of market-based solutions, the expansion and use of health information technology and the innovation needed in today's challenging health environment. Ms. Monnet is well known for her ability to create a family of devices and services that empower organizations around the globe to make informed decisions for better outcomes.

Specialties

Single-Sign On (SSO)

Biometrics | Secure Authentication and Access Management

Biotechnology | Biomedical Research

Health Information Technology | Security | Compliance

Senior Executive Leadership | Global Business Operations

Experience

President at Tampa Bay Defense Alliance

November 2015 - Present (1 year 2 months)

As civic leaders in Tampa Bay, we have the responsibility, the energy and the determination to improve the quality of life, enhance the overall economic well-being, positively affect public policy, tackle obstacles and solve problems facing our defense community. We will be a forum of and for strategic thinkers, and will provide vital linkage to all organizations supporting our military personnel and their families.

CEO at Eye C Solutions

November 2011 - Present (5 years 2 months)

Eye C Solutions was founded with emphasis on better health through information technology. We are a highly responsive, customer-oriented organization delivering integrated solutions to the Government and Commercial sectors. We assist clients in navigating through the complexities of today's challenging health environment by removing barriers for clinicians. We offer a broad portfolio of advanced, healthcare specific solutions in Biometrics, Health Information Technology, Managed IT Security, Medical Intelligence and Geospatial Health Informatics. We have a long track record of successful implementations worldwide.

Principal at Private Jet Charter / General Aviation

1999 - Present (17 years)

Direct global operations of private jet travel, ensuring corporate goals are achieved and all divisions of the business are focused on upholding the commitment to safety, service, people and brand. Approve company annual budget, audit reports, and material business decisions. Review outcomes and metrics created for evaluating its impact, and regularly measuring its performance and effectiveness using those metrics. Execute an annual operating budget of \$180 million while administering \$320 million in assets. Our international compilation of FBO's deliver essential support services for business and private aviation, including refueling, hangar garages, and a variety of other amenities essential to the safe and efficient operation of an aircraft.

Member of the Board of Directors at The Greater Tampa Bay Chapter of Women In Defense

February 2012 - August 2014 (2 years 7 months)

The Greater Tampa Bay Chapter of Women In Defense seeks to strengthen and influence the defense and national security industry by inspiring women, growing professional relationships, and cultivating the advancement of women leaders in government, military, and industry.

Chief Operating Officer (Consultant) at CLI Solutions

January 2011 - December 2011 (1 year)

Volunteer Experience

Volunteer at Angel Flight Soars, Inc.

Angel Flight arranges free air transportation for people who need to travel to receive lifesaving medical treatment, but lack the means. We believe illness isn't stopped by boundaries and cures shouldn't be either – whether the boundaries are geographic or monetary. We help families focus on getting better instead of worrying about how to get there.

Volunteer at Children's Cancer Research Fund

Children's Cancer Research Fund invests in lifesaving, leading-edge research in the prevention, diagnosis, treatment, and cure of childhood cancers and blood-related disorders. Fueled by compassion, investments in

key research initiatives and patient care have led to innovative treatments, faster cures, new discoveries, and compassionate quality-of-life programs that give hope to pediatric patients and their families.

Honors and Awards

American Spirit Award

National Business Aviation Association (NBAA)

The National Business Aviation Association American Spirit Award is presented in recognition of an individual who exemplifies the courage and pursuit of excellence to others that characterize men and women who created and nurtured the American aviation industry.

Al Ueltschi Award for Humanitarian Leadership

National Business Aviation Association (NBAA)

The National Business Aviation Association offers the Al Ueltschi Award for Humanitarian Leadership in recognition of the spirit of service demonstrated by humanitarian leaders within the business aviation community.

Businesswoman of the Year - Entrepreneur Finalist

Tampa Bay Business Journal

2014

Top 50 Woman-Owned Small Business

Tampa Bay Business Journal

2015

Out of the Top 100 Women-Owned Businesses in the Tampa Bay area, Eye C Solutions ranked #32 of 100 based on revenue by the Tampa Bay Business Journal.

Courses

CEO

Eye C Solutions

Certification in Shipley Associates Capture & Proposal

Organizations

The Greater Tampa Bay Chapter of Women In Defense

Board of Directors/Membership Chair

January 2013 to Present

The Greater Tampa Bay Chapter of Women In Defense (WID), A National Security Organization and an affiliate of the National Defense Industrial Association (NDIA) chartered on April 29, 2013. WID's mission is to cultivate and support the advancement and recognition of women in all aspects of national security.

It was established to provide women a formal environment for professional growth through networking, education, and career development.

Membership in WID is open to all professional women and men whose primary professional activities are related to national defense or any aspect of national security. All WID members are automatically members of NDIA at no additional cost. Annual membership dues are \$35 and Government & Military dues are complimentary.

Central & North Florida Chapter of HIMSS (CNFHIMSS)

Education Chair

July 2014 to Present

HIMSS is a part of HIMSS WorldWide, a cause-based, global enterprise producing health IT thought leadership, education, events, market research and media services around the world. Founded in 1961, HIMSS WorldWide encompasses more than 52,000 individuals, of which more than two-thirds work in healthcare provider, governmental and not-for-profit organizations across the globe, plus over 600 corporations and 250 not-for-profit partner organizations, that share this cause. HIMSS WorldWide, headquartered in Chicago, serves the global health IT community with additional offices in the United States, Europe, and Asia.

Women Impacting Public Policy (WIPP)

Policy & Legislation/Procurement Committee

March 2012 to Present

Advise and advocate on legislative and regulatory procurement issues. Work with agencies to ensure fair treatment relating to government contracts for small and women-owned businesses, specifically the unbundling of federal contracts and effective subcontracting plans.

National Business Aviation Association

Founded in 1947 and based in Washington, DC, the National Business Aviation Association (NBAA) is the leading organization for companies that rely on general aviation aircraft to help make their businesses more efficient, productive and successful. The Association represents more than 10,000 companies and provides more than 100 products and services to the business aviation community.

Skills & Expertise

Leadership

Business Development

Strategic Planning

Government

Program Management

Process Improvement

DoD

Government Contracting

Management

**Military
Security
Security Clearance
Defense
Proposal Writing
Operations Management
Intelligence
New Business Development
Team Leadership
Business Strategy
Aviation
Entrepreneurship
Executive Management
Healthcare
Procurement
Strategic Financial Planning
Business Acquisition
Strategy
Information Assurance
National Security
Analysis
Command
Counterterrorism
Management Consulting
Strategic Partnerships
Training
Organizational Leadership
Team Building
Intelligence Analysis
Army
Healthcare Information Technology
Microbiology
Start-ups
Systems Engineering
Risk Management
Cross-functional Team Leadership
Military Operations
Military Experience
Mergers & Acquisitions
Homeland Security
Project Management**

Education

Creighton University
Ph.D, Medical Microbiology

University of Colorado at Boulder

Bachelor of Science (BS), Human Resources

University of Denver

MBA, Business Administration, Management and Operations

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2 people have recommended Lisa

"I've had the pleasure of working with Dr. Monnet for the past 3 years ... Lisa is a role model within the Tampa Bay area and the Defense Community! A highly skilled businesswoman and entrepreneur, Lisa epitomizes the leadership attributes that have earned her the reputation and admiration of professionals, entrepreneurs and academicians alike ... always a consummate professional! "

— **Richard McClain**, *Sr Manager / Federal Gov't, Deloitte Consulting LLP*, was with another company when working with Lisa at Eye C Solutions

"I have worked with/for Lisa for the past 11 months at CLI Solutions. I have been totally impressed with her ability to take charge and get the job done. She is not afraid to get her hands dirty so to speak and is perfectly willing to work in the trenches. She is an easy going, fair to everyone kind of leader. She makes you want to do well. She is an outgoing, friendly person who doesn't wear her position on her sleeve like many bosses have a tendency to do. I have thoroughly enjoyed working with her and look forward to continuing to do so well into the future."

— **Lou Tardona Jr**, reported to Lisa at CLI Solutions

[Contact Lisa on LinkedIn](#)